

SHAILVI KUMAR

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SUMMARY

Technical product manager and former engineer with 6+ years of engineering and product experience across AI, cloud, and enterprise SaaS, most recently at AWS during a full-time MBA at UCLA Anderson. Skilled at turning ambiguous customer problems into roadmaps engineering teams can execute, from discovery through launch and adoption.

EXPERIENCE

Amazon Web Services (AWS) - Amazon Linux, EC2
Sr. Product Manager Intern - Technical, External Services (Sr. PMT-ES)

Seattle, WA
Jun 2025 - Aug 2025

- Defined the strategy and 6-month roadmap for an AI-assisted Amazon Linux upgrade experience by synthesizing 50+ customer interviews, 1,000+ GitHub issues, 840K+ documentation pageviews, and competitive analysis of OS upgrade tools.
- Reduced migration discovery cycles by 92% by consolidating fragmented upgrade research into a structured decision framework for large internal and external EC2 fleets.
- Designed an AI-assisted upgrade advisor using Amazon Q, grounding recommendations in verified AWS documentation and incorporating safeguards to improve reliability.
- Built a business case estimating \$50M+ in projected productivity gains and a path to grow AL2023 adoption from 20% to 80%+ by prioritizing automation and AI-assisted upgrades over manual migration tooling.

GIVE
Product Owner / Software Development Engineer III

Bengaluru, India
Oct 2022 - Jul 2024

- Owned the roadmap and GTM strategy for a SaaS platform serving 3,000+ nonprofits and 300+ enterprise CSR partners, leading 7 engineers; increased NPS by 22 points and adoption by 18%.
- Cut ETL latency by 30% and improved dashboard performance for 4,500+ active platform users by optimizing data ingestion, transformation, and visualization infrastructure.
- Authored 80+ pages of PRDs, API documentation, and technical specs to align engineering, design, and GTM, accelerating releases and increasing feature adoption by 20%.

Goodera
Lead Product Engineer
Sr. Software Engineer
Software Engineer

Bengaluru, India
Apr 2021 - Oct 2022
Oct 2019 - Mar 2021
Sep 2018 - Sep 2019

- Automated pipelines and built APIs for 8M+ records on a \$10M enterprise initiative, cutting processing time by 40%.
- Shipped custom client dashboards in the MERN stack across 5+ enterprise CSR accounts, and added 7 new chart types (FusionCharts) to the visualization library, raising engagement 19% and session duration 30%.
- Reduced engineering workload ~70% by building self-service BI tools (Query Builder, configurable Indicators, and the Canvas drag-and-drop Dashboard Designer) that let non-engineer teams build client dashboards without hand-written queries.

EDUCATION

University of California, Los Angeles - Anderson School of Management
MBA, Full-Time Program

Los Angeles, CA
Jul 2024 - Jun 2026

- Specialization: Technology Leadership & AI.
- Honors: Easton Technology Management Fellow; Merit Scholar; Winner - Anderson AI Prompt Challenge '24.
- Leadership: President, Outdoor Adventure Club; VP Professional Development, Women's Business Connection.
- Teaching: TA, Product Management in Tech Companies - Product Discovery.

National Institute of Technology, Rourkela
Bachelor of Technology, Computer Science & Engineering

Rourkela, India
Aug 2014 - Jun 2018

FEATURED PROJECTS

- Easton Digital Transformation Project:** Led an operations overhaul for the Easton Center; consolidated 8+ disconnected tools into one front door (BruinLearn) and an operations layer (SmartSuite), cutting key task clicks 85%, moving 350+ student records out of a public spreadsheet, and reclaiming ~5 staff hours/week.
- Watchlist:** Built an LLM pipeline (Claude API, GitHub Actions, Supabase) that finds and ranks PM roles across 900+ companies and 4 ATS platforms by fit, replacing hours of manual search with a self-updating queue.
- Tailorbot:** Agentic n8n workflow (Claude API, multi-source ingestion) that takes a JD, resume, and candidate context and generates a structured resume diff and tailored cover letter, collapsing a 30+ minute process into a single paste.

ADDITIONAL

- AI & Automation:** Claude API, n8n workflows, prompt engineering, structured outputs, LLM evaluation.
- Technical:** Python, JavaScript, SQL, AWS (EC2, EKS, S3, RDS), Supabase, Snowflake, GitHub Actions.
- Product:** discovery, roadmapping, OKRs/KPIs, PRFAQ/PRD, journey mapping, competitive analysis, GTM.
- Tools:** Figma, Amplitude, Google Analytics, Lovable, Framer, Jira, Confluence, Git/GitHub.
- Interests:** PADI Advanced Open Water diver (115+ dives), persistent hiker, novice surfer, chronically disappointed F1 fan.